



## **PRESS RELEASE**

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Wiesbaden, November 11<sup>th</sup>, 2010

### **Highly efficient partnership**

#### **New dimensions of security: fire protection expert Hekatron decides in favour of HR suite from P&I**

Hekatron specialises in the area of preventive fire protection for plant engineering systems and is the largest production company in that business sector in Germany. Hekatron is based in Sulzburg, which has always been home to inventors and innovators who succeeded in realising their visions. This is where the company developed the first cornerstone of its success - the scattered light smoke detector – and brought it to the serial production stage, and where it became one of the leading companies in the area of fire protection technology. Hekatron intends to continue to play a decisive role in influencing the development of fire protection for plant engineering systems in this beautiful town between the Rhine and the Black Forest. The future is also its focus in the area of HR management.

Hekatron has already been preparing the payroll accounting statements for its employees with P&I LOGA since October. First and foremost, the company has set its sights on forward-looking personnel management. Hekatron ensures sustainable personnel management by using the personnel management modules for position plan, personnel cost planning and seminar administration.

During the selection process, the software company based in Wiesbaden scored points thanks to a high level of brand awareness – especially among companies that handle payroll accounting according to the collective wage contract for metal workers – and it was also able to present excellent references. What also convinced Hekatron to bank on the HR suite from P&I was the historical capability of the system and its transparent reproducibility.

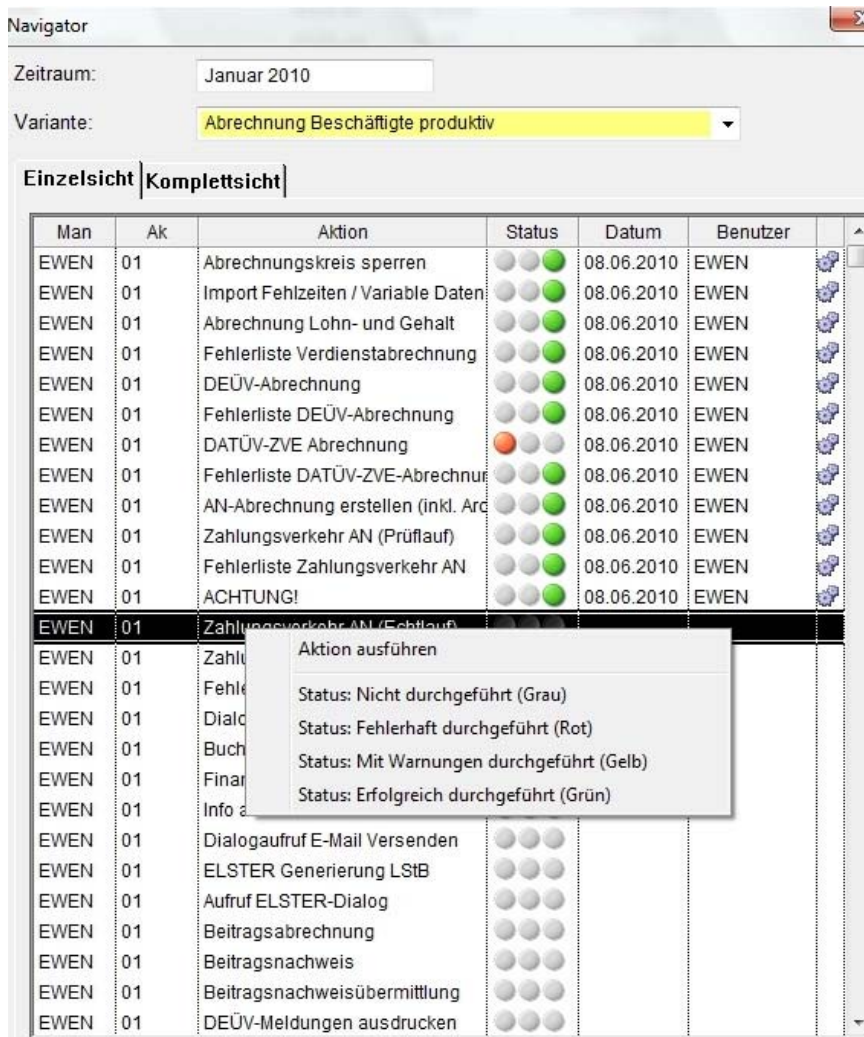
“The personnel software we had previously been using was no longer capable of handling the growing requirements of our company. The old system was inconvenient, not particularly user friendly and too inflexible to accommodate adaptations,” explains Anja Herion from the Personnel Service area at Hekatron. “We needed a payroll accounting programme that could be customised according to our own specifications and also offered the option of preparing statistics, for example.” Her colleague Corinna Nopper adds: “What was also important to us was ensuring that accounting would run smoothly even in unplanned situations where one person has to fill in for another.” Now that is guaranteed – because the company uses the P&I LOGA Navigator. “Better safe than sorry,” says Corinna Nopper confidently: now she can go on holiday with an easy mind. A clearly arranged workflow plan makes the entire accounting run transparent for her colleague and shows all of the necessary actions in the correct sequence. Interdependencies between individual work steps are taken into account, so errors are systematically avoided in that way. In addition, a traffic light function shows the respective action status at a glance.

“Now that payroll accounting is taken care of, we are focussing primarily on the area of personnel management for the future. In this regard we are banking on the comprehensive solutions

within the integrated P&I software. A smooth payroll accounting process is a prerequisite for us,” explains Matthias Lehmann, Personnel Manager at Hekatron. “To date the co-operation relationship with P&I - and especially with the consultants - has been in sync with how we work as a company with our own customers: partnership-based, trailblazing and above all attuned to customers’ needs,” states the personnel manager in conclusion.



caption: Genius smoke detector from Hekatron  
Download file: [http://www.pr-x.de/uploadfiles/pictures//0710\\_125940\\_165\\_bild\\_02.jpg](http://www.pr-x.de/uploadfiles/pictures//0710_125940_165_bild_02.jpg)



caption: P&I really hit the bull's eye with its P&I LOGA Navigator – also for its new customer Hekatron.

Download [http://www.prx.de/uploadfiles/pictures//2306\\_103535\\_06\\_22%20Navigator.jpg](http://www.prx.de/uploadfiles/pictures//2306_103535_06_22%20Navigator.jpg) link:

### **P&I Your partner for integrated HR solutions**

*Almost 400 people - contributing their knowledge, their high level of dedication and passion – make P&I the premium supplier of integrated software solutions for human resources management. Regardless of whether it is payroll, web-based personnel management or time management: the HR software of P&I is cutting edge - with regard to technological as well as functional attributes. In the meantime, the P&I LOGA payroll accounting software is now utilised in 14 European countries. With the P&I TIME product, P&I now has a platform-independent and flexibly adaptable standard software application for time management and is thus positioning an attractive stand-alone product in the premium segment. Services such as implementation, consulting, training and HR outsourcing additionally round off the range of services that P&I offers.*

*P&I serves its customers through six branch offices in Germany and another seven offices in other European countries, guaranteeing those customers reliability and investment protection by means of its large investments in product research and development. Leading international HR service providers as well as computer centres rely on P&I as a product*

*supplier, and over 3,000 direct customers successfully process their HR business using P&I solutions. They all place their trust in the high level of expertise that P&I has in the meantime amassed in the course of its more than 40 years of presence in the market. P&I offers human resource management from one single source, providing solutions that ensure its customers are well-prepared for the future. P&I Personal & Informatik AG is stock exchange listed in the Prime Standard segment of the Frankfurt Stock Exchange; in the business year 2009/2010 it achieved a turnover of 63,3 million Euros.*

*More about P&I AG on the internet: [www.pi-ag.com](http://www.pi-ag.com).*

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